



# **GetaBetterSignal.com**

## **Innovative Signal Booster Solutions**

### ***Comments regarding use of signal boosters***

To whom it may concern,

Over the past 8 years I have seen many changes in the Passive DAS signal booster market. Without a doubt, these changes have all been for the greater good of all parties involved.

Passive DAS Signal Boosters manufactured after March (May) 2014, although limited in dB Gain and strictly regulated perform much better and more reliably than their predecessors manufactured before 2014.

The combined reliability and cost-effectiveness of these Consumer boosters has afforded the opportunity for small to medium sized businesses to now be able to affordably boost the cell phone signals within their buildings. We have consistently provided quotes to our customers at 60% to 75% less than Active DAS or Small Cell Systems. As more new buildings are being designed to meet LEED standards, we are getting more and more calls from building owners and tenants of a variety of different sized buildings ranging from Hospitals, Hotels, Corporate Office Buildings, Manufacturing and Distribution Centers, City/County/State office buildings and Educational Institutions. After researching the market and seeing that Passive DAS is the most cost effective solution available, they turn to us for their booster needs.

We are also getting contacted regularly by Account Managers from 3 of the 4 major wireless carrier networks to help their customers with their signal booster needs.

Until recently, Passive DAS Signal Booster Systems have not been taken seriously by our competitors, the Active DAS, Repeater and Small Cell communities. Having continually offered lower cost alternatives to what was once a captive audience to them, they are now taking notice that we are gaining market share in an industry that once belonged exclusively to them. In an attempt to defend their territory and high prices, they are using the "personal use" verbiage written into the FCC regulations in an attempt to discredit Passive DAS Systems by telling their potential customers that Passive DAS Systems are illegal and not allowed by the carriers.

This attempt to defend their territory and high prices is based on trying to maintain market share and has no basis in reality when considering the safeguards that the Wireless Carriers, FCC and Signal Booster Manufacturers have written into the regulations to protect the Wireless Carrier Macro Networks.

I am respectfully asking that you please remove the "Personal use" restriction verbiage for Consumer Signal Boosters to make them easily accessible to all businesses and eliminate further confusion.

Additionally, we fully support a simple, easy to use signal booster installation registration database that would enable us to provide timely and accurate installation information for all Wireless Carriers to see.

Thank you for allowing me this opportunity to comment.

Yours truly,  
Steve Klingensmith